

# One on One Conversation

**Intro:** I am a(n) (YOUR TITLE) with (YOUR AFFILIATE), the state/national union for Orange CTA. I am here to talk with members and potential members of CTA about building a more inclusive, democratic and powerful union.

**Getting the story:** Questions to start off the conversation: Listen 70% of the time, take notes if necessary

- How long have you been working for OCPS?
- What do you do?
- What do you really like about your job?
- What do you not like about your job?
- If you could change what you do not like about your job, what would it be?

## **Agitate:**

- How are you and your colleagues going to change that?
- What do you think you can do?
- Are you happy with how things are now?
- Is one voice louder than 100 together?
  - This is the reason why we need to join forces and together have a voice.
  - We want to be respected
  - Better working conditions and we all need a salary increase.

Only collectively we can make this happen, but until we strengthen our numbers and become stronger is when we can see this changing. You have the power to make it happen, your voice counts!

**Union vision:** Now is a time of transition and transformation for Orange CTA and what they are fighting for...

It's all about who decides? We have fought for our **Contract** (Collective Bargaining), our **Dignity, Respect, and Power**. //Why let Administrators decide for you?//You have a voice; collectively let's make our voices heard!

**Inoculate:** I can tell you from experience that this is exactly what the district along with administration want to see, a divided union, minimal involvement, members who don't speak up for their rights.

## **The ASK:**

If a member: Will you make a commitment to strengthen your union by speaking with new teachers and potential members about this vision? (DO LIST WORK, TAKE NAMES and ESTABLISH FOLLOW UP)

- Will you Identify 3 people with whom you will have a conversation with regarding membership and building a more powerful union?
- Will you make note of new teachers and make a commitment to speak with them? FIRST FRIEND, BEST FRIEND.

- If a young educator (born 1981 or after): Are you interested in banning together with your fellow young educators? Go into TPs on FYRE.

If not a member: Will you take a stand and join your union? (*Wait in silence, until answered*).

**Do not leave an application if answer is NO.** Also do not leave any benefits literature behind.

If Yes, then see above.

**Follow up:**

If there is an AR/Steward: I will contact your AR/Steward and have them give you a call (get a range of dates and best times).

If there is NOT an AR/Steward: When is a good day and time to follow up with you? Excellent, please look for me or a fellow CTA to contact you then. It is such a pleasure meeting you. Together we can make a difference. Have an awesome day!